

# Bosch Security Academy Fire Course Catalog 1st half 2012



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**“Gain a competitive edge with Bosch Security Academy”**

As a Bosch partner you receive commercial and technical training within the Bosch Security Academy, to strengthen your position as a VAR, enabling you to differentiate yourself among the competitive players in your market.



## Table of Contents

<b>Table of Contents</b>	<b>1</b>
<b>Table of Contents</b>	<b>2</b>
<b>1. Training Planner Fire 1st half of 2012</b>	<b>3</b>
<b>2. Training Courses Fire</b>	<b>5</b>
<b>3. Training Regulations</b>	<b>9</b>
<b>4. Booking procedure</b>	<b>10</b>
<b>5. Training Application Form</b>	<b>11</b>



## 1. Training Planner Fire 1st half of 2012

### Eindhoven, the Netherlands

Customer trainings	Jan	Feb	Mar	Apr	May	June
FPA 1200/5000 Commercial <b>Fire 1</b>	-	6	-	16	-	11
FPA 1200/5000 Technical <b>Fire 2</b>	-	7,8	-	17,18	-	12,13
FPA-1000-UL (On request) <b>Fire 4</b>	-	-	-	-	-	-

### Istanbul, Turkey (Only for Turkish customers)

Customer trainings	Jan	Feb	Mar	Apr	May	June
FPA 1200/5000 Commercial <b>Fire 1</b>	-	15	-	25	-	20
FPA 1200/5000 Technical <b>Fire 2</b>	-	16,17	-	26,27	-	21,22

### Romania (Only for Romanian customers)

Customer trainings	Jan	Feb	Mar	Apr	May	June
FPA 1200/5000 Commercial <b>Fire 1</b>	24	-	-	17	-	-
FPA 1200/5000 Technical <b>Fire 2</b>	-	-	20,21	-	-	19,20
FPA 1200/5000 Design <b>Fire 3</b>	-	14	-	-	15	-


**Kiev, Ukraine (Only for Ukrainian customers)**

Customer trainings	Jan	Feb	Mar	Apr	May	June
FPA 1200/5000 Commercial <b>Fire 1</b>	-	8	14	11	-	6
FPA 1200/5000 Technical <b>Fire 2</b>	-	9	15	12	-	7

**Sofia, Bulgaria (Only for Bulgarian customers)**

Customer trainings	Jan	Feb	Mar	Apr	May	June
FPA 1200/5000 Commercial <b>Fire 1</b>	16	13,	12	9	-	-
FPA 1200/5000 Technical <b>Fire 2</b>	17,18	14,15	13,14	10,11	-	-

**Dubai, GCC (Only for GCC customers)**

Please contact our local office in Dubai for actual training dates



## 2. Training Courses Fire

### Fire 1 FPA 1200/5000 Commercial

#### FPA 1200/5000 training

<b>Content</b>	<ul style="list-style-type: none"> <li>▪ FPA 1200/5000 Features and benefits</li> <li>▪ FPA 1200/5000 System overview</li> <li>▪ FPA 1200/5000 Part I (Commercial) Exam</li> </ul>
<b>Prerequisites</b>	Basic Fire knowledge
<b>Target Audience</b>	This part is suitable for sales force / marketing
<b>Purpose</b>	<p>This module deals with the modular fire panel FPA 1200/5000. During the training you will learn:</p> <ul style="list-style-type: none"> <li>- The FPA 1200/5000 product portfolio</li> <li>- The BOSCH fire periphery product portfolio</li> </ul> <p>At the end of this training you will learn to give commercial presentations, quote a system and explain features and benefits to consultants.</p>
<b>No. of participants</b>	min. 2    max. 6
<b>Instructor</b>	EHV Kerem Arabacioglu / Istanbul Mert Ulas / GCC Shirish Patange / Romania Narcis Pica / Ukraine Sergii Baranovskyi / Bulgaria Pavel Petrov
<b>Duration</b>	1 Day
<b>Dates</b>	Refer to training planner chapter 1
<b>Location</b>	Refer to training planner chapter 1
<b>Costs</b>	Free of charge
<b>Remarks</b>	None


**Fire 2 FPA 1200/5000 Technical**
**FPA 1200/5000 Technical training**

<b>Content</b>	<ul style="list-style-type: none"> <li>▪ FPA 1200/5000 system set-up (stand alone and networked)</li> <li>▪ FSD System design</li> <li>▪ RPS programming</li> <li>▪ Hands-on sessions</li> <li>▪ FPA 1200/5000 Part II (Technical) Exam</li> </ul>
<b>Prerequisites</b>	Experienced fire knowledge
<b>Target Audience</b>	This part is suitable for fire technicians / engineers
<b>Purpose</b>	This module deals with the modular fire panel FPA 1200/5000. At the end of the training you will be able to design, install and program a FPA 1200/5000 system in stand-alone and network set-up.
<b>No. of participants</b>	min. 2    max. 6
<b>Instructor</b>	EHV Kerem Arabacioglu / Istanbul Mert Ulas / GCC Shirish Patange / Romania Narcis Pica / Ukraine Sergii Baranovskyi / Bulgaria Pavel Petrov
<b>Duration</b>	2 Days
<b>Dates</b>	Refer to training planner chapter 1
<b>Location</b>	Refer to training planner chapter 1
<b>Costs</b>	Free of charge
<b>Remarks</b>	None


**Fire 3 FPA 1200/5000 Design dedicated**
**FPA 1200/5000 design training**

<b>Content</b>	<ul style="list-style-type: none"> <li>▪ Fire systems general design rules</li> <li>▪ Romanian fire laws</li> <li>▪ Bosch Fire products (panels and peripherals)</li> <li>▪ FPA 1200/5000 system set-up (stand alone and networked)</li> <li>▪ FSD Software and others</li> <li>▪ RPS programming - basics</li> <li>▪ Hands-on sessions (demo only)</li> </ul>
<b>Prerequisites</b>	None
<b>Target Audience</b>	This part is suitable for electrical design engineers
<b>Purpose</b>	<p>This module deals with the basics of the Fire theory and Fire systems design applications. During the training you will learn:</p> <ul style="list-style-type: none"> <li>- Basic rules related to the Fire detection systems</li> <li>- Romanian and EN54 rules regarding Fire detection systems design</li> <li>- Varied Fire detection systems types on the market (basical characteristics)</li> <li>- Basic structure and functions of the Fire systems</li> <li>- BOSCH Fire detection products (panels and peripherals)</li> <li>- Fire Design applications based on BOSCH products</li> <li>- Fire design software tools</li> </ul> <p>At the end of the training you will know the basics of Fire detection systems (with BOSCH product examples) and will be able to design an Fire system based on BOSCH products requirements.</p>
<b>No. of participants</b>	min. 2    max. 6
<b>Instructor</b>	Romania Narcis Pica
<b>Duration</b>	1 Day
<b>Dates</b>	Refer to training planner chapter 1
<b>Location</b>	Refer to training planner chapter 1
<b>Costs</b>	Free of charge
<b>Remarks</b>	None


**Fire 4 FPA-1000-UL**
**FPA-1000-UL technical and commercial training**

<b>Content</b>	<ul style="list-style-type: none"> <li>▪ System features and benefits</li> <li>▪ FPA-1000-UL system set-up</li> <li>▪ System design and installation</li> <li>▪ Programming</li> <li>▪ Hands-on session</li> <li>▪ FPA-1000-UL commercial and technical exam</li> </ul>
<b>Prerequisites</b>	None
<b>Target Audience</b>	This part is suitable for electrical design engineers and commercial staff
<b>Purpose</b>	During this module you will learn the system structure of the 2-loop FPA-1000-UL panel and it's components. After the training one should know the system and its possibilities and limitation to sell, program and install it.
<b>No. of participants</b>	min. 2    max. 6
<b>Instructor</b>	EHV Kerem Arabacioglu / GCC: Shirish Patange
<b>Duration</b>	1 Day
<b>Dates</b>	Refer to training planner chapter 1
<b>Location</b>	Refer to training planner chapter 1
<b>Costs</b>	Free of charge
<b>Remarks</b>	Only for selected countries



### 3. Training Regulations

#### Regulations

In order to enable organization of courses in a timely and efficient way, the following regulations apply:

- Course reservations are accepted only by mail, E-mail or fax.
- An authorized person must undersign application forms.
- Application forms should be sent in at least 2 weeks prior to the course start.
- Bosch Security Systems has the right to cancel a course in the case of insufficient enrolments.
- The receipt of an application form will be confirmed as soon as possible.  
Each participant will receive a final confirmation not later than one week before the start of the course, specifying place and time.
- Enrolment to a course can be cancelled by a participant up to 10 working days before the start of the course. Later cancellations are charged with the full course fee.  
If no cancellation is indicated and a participant does not show up, the full amount of the course will be charged.
- It is always allowed to send a substitute participant to the course; no further charges will be made in that case.



## 4. Booking procedure

The Commercial and Technical Training booking procedures are defined as follows.

### a. Procedure

Participants should always officially enroll themselves. Inquiries about the course can be addressed to the person mentioned below.

An application form for enrolment in the required course can be found – on Extranet - separately.

**Enrolment address:** Bosch Security Systems  
Attn. Mrs. Julie Karssemakers  
Tel.: +31 (0)40 25 77 315  
Fax: +31 (0)40 25 77 300  
**Email: [julie.karssemakers@nl.bosch.com](mailto:julie.karssemakers@nl.bosch.com)**

### b. Evaluation

Each course is ended by a formal evaluation of the content and the learning aspects. Participants can also add their personal comments to a course.

### c. Certificate

All technical courses incorporate a test for participants, and upon successful completion of a course, a Bosch Security Systems-Certificate is after awarded after successful passing the Security Academy exam.



## 5. Training Application Form

<b>Bosch Security Systems <u>Fire</u> Application Form</b>		
<b>Mail to: <a href="mailto:julie.karssemakers@nl.bosch.com">julie.karssemakers@nl.bosch.com</a></b>		
Surname:		First Name:
Date of Birth:	Company:	
<b>Department:</b>  <b>(Bosch only)</b>		Department No.:
Address:		
Tel.no.:	Fax no.:	E-mail:
Hotel Information		
Hotel reservation required?	Yes/No	
Hotel required for:	First Night:	Last Night:
Courses Required		
Name of the course:		
Location of the course:		
Bosch courses already completed.		
Short description of relevant experience.		
<b>Declaration:</b>  <b>This is to confirm that the undersigned is not involved, in any way, in projects which are located in countries that are embargoed or restricted under applicable laws and regulations.</b>  <b>The undersigned also confirms that no technical assistance on products of Bosch Security Systems is provided to persons/companies or to a country designated in an UN embargo resolution. No technical support is also given to persons which are listed in the denied persons list.</b>		
Name:		Date: