

Bosch Security Academy Fire Course Catalog 2nd half 2010



BOSCH

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“Gain a competitive edge with Bosch Security Academy”

As a Bosch partner you receive commercial and technical training within the Bosch Security Academy, to strengthen your position as a VAR, enabling you to differentiate yourself among the competitive players in your market.



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1. Training Planner Fire 2nd half of 2010

Eindhoven, the Netherlands

Customer trainings	Jul	Aug	Sept	Oct	Nov	Dec
FPA Modular Panel Commercial Fire 1	-	-	-	18	22	13
FPA Modular Panel Technical Fire 2	-	-	-	19,20	23,24	14,15
FPA-1000-UL Panel Technical Fire 4 (on request)						

Istanbul, Turkey (Only for Turkish customers)

Customer trainings	Jul	Aug	Sept	Oct	Nov	Dec
FPA Modular Panel Commercial Fire 1	-	25	-	11	-	20
FPA Modular Panel Technical Fire 2	-	26,27	-	12,13	-	21,22

Romania, (Only for Romanian and Bulgarian customers)

Customer trainings	Jul	Aug	Sept	Oct	Nov	Dec
FPA 1200/5000 Commercial Fire 1	-	10	-	5	-	8
FPA 1200/5000 Technical Fire 2	14,15	-	22,23	-	10,11	-
FPA 1200/5000 Design Fire 3	-	17	-	12	-	10

Kiev, Ukraine (Ask local office)

Customer trainings	Jul	Aug	Sept	Oct	Nov	Dec
FPA Modular Panel Commercial Fire 1	-	-	-	-	-	-
FPA Modular Panel Technical Fire 2	-	-	-	-	-	-

Dubai, UAE (Only for GCC customers)

Please contact our local office in Dubai for actual training dates



2. Training Courses Fire

Fire 1 FPA Modular Panel Commercial

FPA Modular Panel training

Content	<ul style="list-style-type: none"> ▪ FPA Modular Panel Features and benefits ▪ FPA Modular Panel System overview ▪ FPA Modular Panel Part I (Commercial) Exam ▪ Both the FPA1200 and FPA5000 are covered in the training
Prerequisites	Basic Fire knowledge
Target Audience	This part is suitable for sales force / marketing
Purpose	<p>This module deals with the modular fire panel FPA Modular Panel. During the training you will learn:</p> <ul style="list-style-type: none"> - The FPA Modular Panel product portfolio - The BOSCH fire periphery product portfolio <p>At the end of this training you will learn to give commercial presentations, quote a system and explain features and benefits to consultants.</p>
No. of participants	min. 2 max. 6
Instructor	EHV Maarten Wings / Istanbul Gurhan Yildiz / UAE Shirish Patange / Romania Narcis Pica / Ukraine Sergii Baranovskyi
Duration	1 Day
Dates	Refer to training planner chapter 1
Location	Refer to training planner chapter 1
Costs	Free of charge
Remarks	None


Fire 2 FPA Modular Panel Technical
FPA Modular Panel Technical training

Content	<ul style="list-style-type: none"> ▪ FPA Modular Panel system set-up (stand alone and networked) ▪ FSD System design ▪ RPS programming ▪ Hands-on sessions ▪ FPA Modular Panel Part II (Technical) Exam ▪ Both the FPA1200 and FPA5000 are covered in the training
Prerequisites	Experienced fire knowledge
Target Audience	This part is suitable for fire technicians / engineers
Purpose	This module deals with the modular fire panel FPA Modular Panel. At the end of the training you will be able to design, install and program a FPA Modular Panel in stand-alone and network set-up.
No. of participants	min. 2 max. 6
Instructor	EHV Maarten Wings / Istanbul Gurhan Yildiz / UAE Shirish Patange / Romania Narcis Pica / Ukraine Sergii Baranovskyi
Duration	2 Days
Dates	Refer to training planner chapter 1
Location	Refer to training planner chapter 1
Costs	Free of charge
Remarks	None


Fire 3 FPA Modular Panel Design dedicated
FPA Modular Panel design training

Content	<ul style="list-style-type: none"> ▪ Fire systems general design rules ▪ Romanian fire laws ▪ Bosch Fire products (panels and peripherals) ▪ FPA Modular Panel system set-up (stand alone and networked) ▪ FSD Software and others ▪ RPS programming - basics ▪ Hands-on sessions (demo only)
Prerequisites	None
Target Audience	This part is suitable for electrical design engineers
Purpose	<p>This module deals with the basics of the Fire theory and Fire systems design applications. During the training you will learn:</p> <ul style="list-style-type: none"> - Basic rules related to the Fire detection systems - Romanian and EN54 rules regarding Fire detection systems design - Varied Fire detection systems types on the market (basical characteristics) - Basic structure and functions of the Fire systems - BOSCH Fire detection products (panels and peripherals) - Fire Design applications based on BOSCH products - Fire design software tools <p>At the end of the training you will know the basics of Fire detection systems (with BOSCH product examples) and will be able to design an Fire system based on BOSCH products requirements.</p>
No. of participants	min. 2 max. 6
Instructor	Romania Narcis Pica
Duration	1 Day
Dates	Refer to training planner chapter 1
Location	Refer to training planner chapter 1
Costs	Free of charge
Remarks	None


Fire 4 FPA -1000-UL 2 loop panel training
FPA Modular Panel Technical training

Content	<ul style="list-style-type: none"> ▪ Commercial and technical training ▪ FPA-1000-UL system set-up (stand alone and networked) ▪ System design and programming ▪ Hands-on sessions ▪ FPA-1000-UL Part I (Commercial) and Part II (Technical) Exam ▪ Both the FPA1200 and FPA5000 are covered in the training
Prerequisites	Experienced fire knowledge
Target Audience	This part is suitable for fire sales force / technicians / engineers
Purpose	<p>This module deals with the UL-Listed fire panel FPA-1000-UL.</p> <p>COMMERCIAL: During the commercial part of the training you will learn:</p> <ul style="list-style-type: none"> - The FPA-1000-UL product portfolio - Features and benefits - System topology <p>At the end of this training you will learn to give commercial presentations, quote a system and explain features and benefits to consultants. At the end of the training you will be able to know the system sales arguments and benefits plus how to design, install and program the system.</p> <p>TECHNICAL: After the technical part of the training you be able to design, install and program a FPA-1000-UL Panel.</p>
No. of participants	min. 2 max. 6
Instructor	EHV Maarten Wings / UAE Shirish Patange
Duration	2 Days
Dates	Refer to training planner chapter 1
Location	Refer to training planner chapter 1
Costs	Free of charge
Remarks	None

3. Training Regulations

Regulations

In order to enable organization of courses in a timely and efficient way, the following regulations apply:

- Course reservations are accepted only by mail, E-mail or fax.
- An authorized person must undersign application forms.
- Application forms should be sent in at least 2 weeks prior to the course start.
- Bosch Security Systems has the right to cancel a course in the case of insufficient enrolments.
- The receipt of an application form will be confirmed as soon as possible.
Each participant will receive a final confirmation not later than one week before the start of the course, specifying place and time.
- Enrolment to a course can be cancelled by a participant up to 10 working days before the start of the course. Later cancellations are charged with the full course fee.
If no cancellation is indicated and a participant does not show up, the full amount of the course will be charged.
- It is always allowed to send a substitute participant to the course; no further charges will be made in that case.

4. Booking procedure

The Commercial and Technical Training booking procedures are defined as follows.

a. Procedure

Participants should always officially enroll themselves. Inquiries about the course can be addressed to the person mentioned below.

An application form for enrolment in the required course can be found – on Extranet - separately.

Enrolment address: Bosch Security Systems
Attn. Mrs. Julie Karssemakers
Tel.: +31 (0)40 25 77 315
Fax: +31 (0)40 25 77 300
Email: Julie.Karssemakers@nl.bosch.com

b. Evaluation

Each course is ended by a formal evaluation of the content and the learning aspects. Participants can also add their personal comments to a course.

c. Certificate

All technical courses incorporate a test for participants, and upon successful completion of a course, a Bosch Security Systems-Certificate is after awarded after successful passing the Security Academy exam.



5. Training Application Form

Bosch Security Systems <u>Fire</u> Application Form Mail to: julie.karssemakers@nl.bosch.com		
Surname:		First Name:
Date of Birth:	Company:	
Department: (Bosch only)		Department No.:
Address:		
Tel.no.:	Fax no.:	E-mail:
Hotel Information		
Hotel reservation required?	Yes/No	
Hotel required for:	First Night:	Last Night:
Courses Required		
Name of the course:		
Location of the course:		
Bosch courses already completed.		
Short description of relevant experience.		
Declaration: This is to confirm that the undersigned is not involved, in any way, in projects which are located in countries that are embargoed or restricted under applicable laws and regulations. The undersigned also confirms that no technical assistance on products of Bosch Security Systems is provided to persons/companies or to a country designated in an UN embargo resolution. No technical support is also given to persons which are listed in the denied persons list.		
Name:		Date: